

SALES SUPERSTARS - OUTBOUND

If you are a sales superstar, we have multiple roles available for an immediate start!

THE ROLE

At 2B Connected, we make the best call, every single time. We have multiple roles available which involve making sales for a high-profile Australian client. You will be speaking to Australian businesses to assess their needs for an essential product, it is a simple sell! This is initially a 1-month campaign which may extend based on results, so there are potentially longer-term opportunities available for high performers.

ABOUT YOU

You are great at communicating with people and are motivated by targets and finding that opportunity within a business. You enjoy success and thrive for it daily. With previous experience in a sales-based role, you have exceptional communication skills, phone manner and are adaptable.

NECESSARY SKILLS

- Exceptional communication skills (verbal & written)
- Self-motivated & resilient
- Reliable & honest
- Committed to the role & delivering results for the clients
- Computer literacy (Ability to work in phone, CRM and payment systems simultaneously)
- High level of data entry accuracy

DESIRABLE SKILLS

• At least one year of previous customer service or sales experience. (Sales experience not essential but preferred)

HOURS & PAY RATE

- Casual position initially (client will extend the campaign duration based on results, and there may be other opportunities within 2B Connected at the end of the campaign)
- Hours will be between 10am and 9pm Monday to Friday (shifts will be between these times) in our brand-new office in Riccarton, Christchurch
- Starting rate of pay is \$21.15 per hour + incentives

APPLICATION

Apply now with your cover letter and CV online at www.2bconnected.co.nz/recruitment